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ILLINOIS GAS UTILITIES
A Comparative Study of Gas Sales Statistics
For Calendar Years
1990 and 1989

Illinois Commerce Commission
Research Bulletin No. 124

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Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years 1990 and 1989

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I N T R O D U C T I O N

This study compares gas sales statistics for the calendar year of 1990 with gas sales statistics for the calendar year 1989 for the following fifteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light, & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

All of the Utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 505. Data presented in the various tables was obtained from the Annual Reports filed by the above entitled utilities with this Commission.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales For Resale" are not included with sales to "Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of use to anyone interested in the detailed statistics of gas sales of public utilities that are regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
SUMMARY OF GAS SALES BY CLASS OF SERVICE

	REVENUE			THERMS			CUSTOMERS		
	1990	1989	% CHG.	1990	1989	% CHG.	1990	1989	% CHG.
RESIDENTIAL SALES									
WITHOUT SPACE HTG	$47,793,615	$48,079,610	-0.59%	59,093,623	62,893,354	-6.04%	290,631	295,986	-1.81%
WITH SPACE HTG	1,927,068,912	2,113,068,533	-8.80%	4,029,732,217	4,582,688,667	-12.07%	2,904,977	2,862,834	1.47%
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG	74,156,057	74,451,157	-0.40%	182,864,643	183,333,358	-0.26%	15,472	15,997	-3.28%
WITH SPACE HTG	666,474,921	799,382,514	-16.63%	1,540,560,763	1,890,231,091	-18.50%	275,109	271,122	1.47%
INTERRUPTIBLE	27,483,052	30,354,766	-9.46%	66,996,771	78,869,086	-15.05%	268	290	-7.59%
ALL OTHER SALES (INCL.SSNL.SALES)	268,386	268,783	-0.15%	542,593	534,238	1.56%	682	694	-1.73%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	$2,743,244,943	$3,065,605,363	-10.52%	5,879,790,610	6,798,549,794	-13.51%	3,487,139	3,446,923	1.17%
INTERDEPARTMENTAL SALES	2,766,016	2,700,355	2.43%	18,529,417	10,605,149	74.72%	0	0	0.00%
SALES FOR RESALE	316,447	354,027	-10.62%	736,630	867,640	-15.10%	2	2	0.00%
TOTAL GAS SALES	$2,746,327,406	$3,068,659,745	-10.50%	5,899,056,657	6,810,022,583	-13.38%	3,487,141	3,446,925	1.17%
PROVISIONS FOR RATE REFUND	13,552,168	(5,233,760)	358.94%						
OTHER GAS OPERATING REVENUES	336,972,584	329,661,582	2.22%						
TOTAL GAS OPERATING REVENUES	$3,096,852,158	$3,393,087,567	-8.73%						

ILLINOIS GAS UTILITIES
TABLE ONE
(CONCLUDED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE
1990

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS		PERCENT OF TOTAL SALES OF GAS		PERCENT OF TOTAL OPERATING REVENUES
			REVENUE	THERMS	REVENUE	THERMS	
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	80.88	1.74	1.01	1.74	1.00	1.54
WITH SPACE HTG	3	47.82	70.25	68.54	70.17	68.31	62.23
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSNL.SALES)	4	40.55	2.70	3.11	2.70	3.10	2.39
WITH SPACE HTG	5	43.26	24.30	26.20	24.27	26.12	21.52
INTERRUPTIBLE	6	41.02	1.00	1.14	1.00	1.14	0.89
ALL OTHER SALES	7	49.46	0.01	0.01	0.01	0.01	0.01
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	46.66	100.00	100.00	99.89	99.68	88.58
INTERDEPARTMENTAL SALES	9	14.93			0.10	0.31	0.09
SALES FOR RESALE	9a	42.96			0.01	0.01	0.01
TOTAL GAS SALES	10	46.56			100.00	100.00	88.68
PROVISIONS FOR GAS REFUND	11						0.44
OTHER GAS OPERATING REVENUES	12						10.88
TOTAL GAS OPERATING REVENUES	13						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1990
(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BEND	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES																
WITHOUT SPACE HTG	76.67	71.36	52.67	83.60	74.31	64.80	71.63	0.00	57.71	62.24	68.52	85.41	5	58.10	64.17	38.57
WITH SPACE HTG	51.09	49.95	50.48	54.56	55.83	47.81	43.89	46.26	50.21	49.90	40.72	56.61	5	55.95	54.28	61.92
COMMERCIAL AND INDUSTRIAL SALES:																
WITHOUT SPACE HTG (INCL.SSNL.SALES)	47.67	44.64	55.83	43.26	41.04	40.14	38.12	0.00	57.41	43.64	34.75	53.82	4	40.68	45.01	57.83
WITH SPACE HTG	52.44	48.75	46.09	49.80	45.77	43.20	41.44	40.58	44.64	48.08	38.40	52.79	4	47.64	47.40	52.51
INTERRUPTIBLE	44.35	31.82	0.00	36.95	44.62	26.74	34.81	0.00	0.00	33.48	0.00	37.10	3	37.72	37.62	55.54
ALL OTHER SALES	47.89	0.00	41.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	53.61
TOTAL GAS SALES TO ULTIMATE CONSUMERS	51.15	48.72	48.94	51.74	51.21	42.23	41.93	44.11	48.46	49.49	39.97	56.52	5	50.26	51.29	58.93
INTERDEPARTMENTAL SALES	43.35	36.93	0.00	0.00	14.33	49.93	32.32	0.00	0.00	0.00	0.00	0.00	2	27.78	0.00	0.00
SALES FOR RESALE	0.00	0.00	42.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00
TOTAL GAS SALES	51.14	48.72	48.31	51.74	50.05	42.23	41.92	44.11	48.46	49.49	39.97	56.52	5	50.26	51.29	58.93

TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1989
(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA-ILL.	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	69.66	69.11	47.59	78.54	80.31	67.73	69.94	0.00	51.88	63.25	57.27	81.39	73.35	64.36	42.06
WITH SPACE HTG	47.91	48.72	47.56	53.53	53.01	47.92	42.47	47.39	44.45	49.37	39.46	53.57	64.88	53.34	60.62
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SSNL.SALES)	46.49	44.32	46.42	45.77	44.00	43.34	37.00	0.00	52.80	44.54	32.91	53.95	60.24	44.16	51.17
WITH SPACE HTG	49.65	47.16	43.67	49.03	44.55	44.20	40.38	41.84	39.76	46.27	37.07	52.06	59.31	47.59	52.49
INTERRUPTIBLE	41.52	38.68	0.00	36.81	38.60	37.18	32.97	0.00	0.00	49.00	0.00	37.91	41.47	36.08	41.65
ALL OTHER SALES	47.31	0.00	44.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52.54
TOTAL GAS SALES TO ULTIMATE CONSUMERS	48.23	47.96	46.35	51.23	49.09	45.27	40.70	45.46	43.10	48.63	38.62	53.87	60.43	50.15	57.93
INTERDEPARTMENTAL SALES	44.17	37.42	0.00	0.00	25.03	48.37	31.48	0.00	0.00	0.00	0.00	0.00	42.15	0.00	0.00
SALES FOR RESALE	0.00	0.00	40.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	48.23	47.96	45.76	51.23	48.71	45.27	40.70	45.46	43.10	48.63	38.62	53.87	60.43	50.15	57.93

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$439,431	$496,018	-11.41%	573,174	712,010	-19.50%	3,141	3,322	-5.45%
CENTRAL ILLINOIS PUBLIC SERVICE CO	387,731	417,236	-7.07%	543,353	603,726	-10.00%	2,781	2,939	-5.38%
CONSUMERS GAS COMPANY	7,737	14,873	-47.98%	14,690	31,250	-52.99%	17	30	-43.33%
ILLINOIS GAS COMPANY	6,713	6,569	2.19%	8,030	8,364	-3.99%	42	38	10.53%
ILLINOIS POWER COMPANY	2,046,703	1,892,157	8.17%	2,754,298	2,356,068	16.90%	8,211	8,456	-2.90%
INTERSTATE POWER COMPANY	8,690	8,336	4.25%	13,411	12,308	8.96%	61	61	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	179,947	180,219	-0.15%	251,229	257,676	-2.50%	2,047	2,085	-1.82%
MT CARMEL PUBLIC UTILITY COMPANY	86,690	86,121	0.66%	150,220	165,987	-9.50%	374	394	-5.08%
NORTH SHORE GAS COMPANY	993,258	983,061	1.04%	1,595,730	1,554,170	2.67%	4,135	4,288	-3.57%
NORTHERN ILLINOIS GAS COMPANY	6,288,149	5,620,017	11.89%	9,177,361	9,813,759	-6.48%	54,633	56,040	-2.51%
PEOPLES GAS LIGHT & COKE COMPANY	36,919,951	37,942,054	-2.69%	43,227,070	46,617,400	-7.27%	213,720	216,832	-1.44%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	38,396	29,697	29.29%	66,084	40,488	63.22%	127	103	23.30%
UNION ELECTRIC COMPANY	283,041	289,614	-2.27%	441,100	449,970	-1.97%	1,098	1,114	-1.44%
UNITED CITIES GAS COMPANY	107,178	113,638	-5.68%	277,873	270,178	2.85%	244	284	-14.08%
TOTAL	$47,793,615	$48,079,610	-0.59%	59,093,623	62,893,354	-6.04%	290,631	295,986	-1.81%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1990	1989	% CHG.	THERMS PER CUSTOMER 1990	1989	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1990	1989	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	76.67	69.66	10.05%	182	214	-14.86%	$139.90	$149.31	-6.30%
CENTRAL ILLINOIS PUBLIC SERVICE CO	71.36	69.11	3.25%	195	205	-4.89%	139.42	141.97	-1.79%
CONSUMERS GAS COMPANY	52.67	47.59	10.66%	864	1,042	-17.04%	455.12	495.77	-8.20%
ILLINOIS GAS COMPANY	83.60	78.54	6.44%	191	220	-13.14%	159.83	172.87	-7.54%
ILLINOIS POWER COMPANY	74.31	80.31	-7.47%	335	279	20.39%	249.26	223.77	11.40%
INTERSTATE POWER COMPANY	64.80	67.73	-4.33%	220	202	8.96%	142.46	136.66	4.25%
IOWA-ILLINOIS GAS & ELECTRIC CO	71.63	69.94	2.41%	123	124	-0.69%	87.91	86.44	1.70%
MT CARMEL PUBLIC UTILITY COMPANY	57.71	51.88	11.23%	402	421	-4.66%	231.79	218.58	6.04%
NORTH SHORE GAS COMPANY	62.24	63.25	-1.59%	386	362	6.47%	240.21	229.26	4.78%
NORTHERN ILLINOIS GAS COMPANY	68.52	57.27	19.65%	168	175	-4.08%	115.10	100.29	14.77%
PEOPLES GAS LIGHT & COKE COMPANY	85.41	81.39	4.94%	202	215	-5.92%	172.75	174.98	-1.28%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	58.10	73.35	-20.79%	520	393	32.37%	302.33	288.32	4.86%
UNION ELECTRIC COMPANY	64.17	64.36	-0.30%	402	404	-0.54%	257.78	259.98	-0.85%
UNITED CITIES GAS COMPANY	38.57	42.06	-8.30%	1,139	951	19.71%	439.25	400.13	9.78%
AVERAGE	80.88	76.45	5.80%	203	212	-4.31%	$164.45	$162.44	1.24%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$91,744,855	$94,905,406	-3.33%	179,586,638	198,106,658	-9.35%	170,237	168,684	0.92%
CENTRAL ILLINOIS PUBLIC SERVICE CO	66,698,716	72,749,182	-8.32%	133,542,697	149,328,573	-10.57%	137,980	137,096	0.64%
CONSUMERS GAS COMPANY	2,135,367	2,350,997	-9.17%	4,230,440	4,943,410	-14.42%	5,077	5,045	0.63%
ILLINOIS GAS COMPANY	4,143,122	4,538,923	-8.72%	7,593,787	8,478,998	-10.44%	8,422	8,393	0.35%
ILLINOIS POWER COMPANY	178,468,294	199,499,020	-10.54%	319,653,520	376,328,544	-15.06%	344,838	342,356	0.72%
INTERSTATE POWER COMPANY	2,079,592	2,209,011	-5.86%	4,349,290	4,609,906	-5.65%	4,186	4,132	1.31%
IOWA-ILLINOIS GAS & ELECTRIC CO	27,201,466	29,209,928	-6.88%	61,975,472	68,785,869	-9.90%	56,295	56,171	0.22%
MONARCH GAS COMPANY	1,249,327	1,498,328	-16.62%	2,700,497	3,161,625	-14.59%	2,817	2,798	0.68%
MT CARMEL PUBLIC UTILITY COMPANY	1,356,552	1,274,497	6.44%	2,701,736	2,867,241	-5.77%	2,767	2,752	0.55%
NORTH SHORE GAS COMPANY	87,313,233	97,458,557	-10.41%	174,977,840	197,392,410	-11.36%	105,908	102,750	3.07%
NORTHERN ILLINOIS GAS COMPANY	800,707,460	855,960,429	-6.46%	1,966,378,154	2,168,994,619	-9.34%	1,453,440	1,422,268	2.19%
PEOPLES GAS LIGHT & COKE COMPANY	645,094,380	730,362,832	-11.67%	1,139,559,610	1,363,381,060	-16.42%	575,793	573,265	0.44%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,864,166	2,640,197	-29.39%	3,331,734	4,069,047	-18.12%	3,571	3,465	3.06%
UNION ELECTRIC COMPANY	7,376,106	8,304,317	-11.18%	13,588,110	15,568,830	-12.72%	15,393	15,273	0.79%
UNITED CITIES GAS COMPANY	9,636,276	10,106,909	-4.66%	15,562,692	16,671,877	-6.65%	18,253	18,386	-0.72%
TOTAL	$1,927,068,912	$2,113,068,533	-8.80%	4,029,732,217	4,582,688,667	-12.07%	2,904,977	2,862,834	1.47%

ILLINOIS GAS UTILITIES
TABLE THREE
(CONTINUED)
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1990	1989	% CHG.	THERMS PER CUSTOMER 1990	1989	% CHG.	REVENUE PER CUSTOMER ($DOLLARS) 1990	1989	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	51.09	47.91	6.64%	1,055	1,174	-10.18%	$538.92	$562.62	-4.21%
CENTRAL ILLINOIS PUBLIC SERVICE CO	49.95	48.72	2.52%	968	1,089	-11.14%	483.39	530.64	-8.90%
CONSUMERS GAS COMPANY	50.48	47.56	6.14%	833	980	-14.96%	420.60	466.01	-9.74%
ILLINOIS GAS COMPANY	54.56	53.53	1.92%	902	1,010	-10.75%	491.94	540.80	-9.03%
ILLINOIS POWER COMPANY	55.83	53.01	5.32%	927	1,099	-15.67%	517.54	582.72	-11.19%
INTERSTATE POWER COMPANY	47.81	47.92	-0.22%	1,039	1,116	-6.87%	496.80	534.61	-7.07%
IOWA-ILLINOIS GAS & ELECTRIC CO	43.89	42.47	3.36%	1,101	1,225	-10.10%	483.20	520.02	-7.08%
MONARCH GAS COMPANY	46.26	47.39	-2.38%	959	1,130	-15.16%	443.50	535.50	-17.18%
MT CARMEL PUBLIC UTILITY COMPANY	50.21	44.45	12.96%	976	1,042	-6.28%	490.26	463.12	5.86%
NORTH SHORE GAS COMPANY	49.90	49.37	1.07%	1,652	1,921	-14.00%	824.43	948.50	-13.08%
NORTHERN ILLINOIS GAS COMPANY	40.72	39.46	3.18%	1,353	1,525	-11.29%	550.91	601.83	-8.46%
PEOPLES GAS LIGHT & COKE COMPANY	56.61	53.57	5.67%	1,979	2,378	-16.78%	1,120.36	1,274.04	-12.06%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	55.95	64.88	-13.77%	933	1,174	-20.55%	522.03	761.96	-31.49%
UNION ELECTRIC COMPANY	54.28	53.34	1.77%	883	1,019	-13.40%	479.19	543.73	-11.87%
UNITED CITIES GAS COMPANY	61.92	60.62	2.14%	853	907	-5.97%	527.93	549.71	-3.96%
AVERAGE	47.82	46.11	3.71%	1,387	1,601	-13.34%	$663.37	$738.10	-10.13%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$4,671,400	$5,085,064	-8.13%	9,798,449	10,937,298	-10.41%	944	1,120	-15.71%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,108,293	1,786,672	18.00%	4,723,290	4,031,585	17.16%	925	937	-1.28%
CONSUMERS GAS COMPANY	575	1,453	-60.43%	1,030	3,130	-67.09%	1	2	-50.00%
ILLINOIS GAS COMPANY	100,168	70,691	41.70%	231,547	154,434	49.93%	26	23	13.04%
ILLINOIS POWER COMPANY	19,986,918	16,810,922	18.89%	48,696,679	38,207,562	27.45%	1,290	1,333	-3.23%
INTERSTATE POWER COMPANY	54,370	49,459	9.93%	135,463	114,121	18.70%	35	36	-2.78%
IOWA-ILLINOIS GAS & ELECTRIC CO	10,681,421	10,592,536	0.84%	28,017,712	28,629,024	-2.14%	358	374	-4.28%
MT CARMEL PUBLIC UTILITY COMPANY	8,426	8,149	3.40%	14,677	15,433	-4.90%	31	37	-16.22%
NORTH SHORE GAS COMPANY	1,182,452	1,461,610	-19.10%	2,709,280	3,281,760	-17.44%	360	385	-6.49%
NORTHERN ILLINOIS GAS COMPANY	21,795,600	21,605,543	0.88%	62,721,150	65,655,025	-4.47%	7,777	7,803	-0.33%
PEOPLES GAS LIGHT & COKE COMPANY	11,873,674	14,769,318	-19.61%	22,061,100	27,377,810	-19.42%	3,525	3,739	-5.72%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	111,571	94,800	17.69%	274,274	157,358	74.30%	25	20	25.00%
UNION ELECTRIC COMPANY	1,514,157	2,049,432	-26.12%	3,364,070	4,640,800	-27.51%	145	150	-3.33%
UNITED CITIES GAS COMPANY	67,032	65,508	2.33%	115,922	128,018	-9.45%	30	38	-21.05%
TOTAL	$74,156,057	$74,451,157	-0.40%	182,864,643	183,333,358	-0.26%	15,472	15,997	-3.28%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1990	1989	% CHG.	THERMS PER CUSTOMER 1990	1989	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1990	1989	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	47.67	46.49	2.54%	10,380	9,765	6.29%	$4,948.52	$4,540.24	8.99%
CENTRAL ILLINOIS PUBLIC SERVICE CO	44.64	44.32	0.72%	5,106	4,303	18.68%	$2,279.24	$1,906.80	19.53%
CONSUMERS GAS COMPANY	55.83	46.42	20.26%	1,030	1,565	-34.19%	$575.00	$726.50	-20.85%
ILLINOIS GAS COMPANY	43.26	45.77	-5.49%	8,906	6,715	32.63%	$3,852.62	$3,073.52	25.35%
ILLINOIS POWER COMPANY	41.04	44.00	-6.72%	37,749	28,663	31.70%	$15,493.73	$12,611.34	22.86%
INTERSTATE POWER COMPANY	40.14	43.34	-7.39%	3,870	3,170	22.09%	$1,553.43	$1,373.86	13.07%
IOWA-ILLINOIS GAS & ELECTRIC CO	38.12	37.00	3.04%	78,262	76,548	2.24%	$29,836.37	$28,322.29	5.35%
MT CARMEL PUBLIC UTILITY COMPANY	57.41	52.80	8.73%	473	417	13.51%	$271.81	$220.24	23.41%
NORTH SHORE GAS COMPANY	43.64	44.54	-2.00%	7,526	8,524	-11.71%	$3,284.59	$3,796.39	-13.48%
NORTHERN ILLINOIS GAS COMPANY	34.75	32.91	5.60%	8,065	8,414	-4.15%	$2,802.57	$2,768.88	1.22%
PEOPLES GAS LIGHT & COKE COMPANY	53.82	53.95	-0.23%	6,258	7,322	-14.53%	$3,368.42	$3,950.07	-14.73%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	40.68	60.24	-32.48%	10,971	7,868	39.44%	$4,462.84	$4,740.00	-5.85%
UNION ELECTRIC COMPANY	45.01	44.16	1.92%	23,200	30,939	-25.01%	$10,442.46	$13,662.88	-23.57%
UNITED CITIES GAS COMPANY	57.83	51.17	13.00%	3,864	3,369	14.70%	$2,234.40	$1,723.89	29.61%
AVERAGE	40.55	40.61	-0.14%	11,819	11,460	3.13%	$4,792.92	$4,654.07	2.98%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$27,371,917	$28,663,457	-4.51%	52,201,445	57,729,569	-9.58%	14,096	14,156	-0.42%
CENTRAL ILLINOIS PUBLIC SERVICE CO	22,941,743	26,112,669	-12.14%	47,055,900	55,367,325	-15.01%	15,312	15,234	0.51%
CONSUMERS GAS COMPANY	847,659	928,233	-8.68%	1,839,050	2,125,730	-13.49%	607	597	1.68%
ILLINOIS GAS COMPANY	1,387,378	1,569,758	-11.62%	2,785,982	3,201,787	-12.99%	1,001	1,000	0.10%
ILLINOIS POWER COMPANY	66,447,242	75,361,974	-11.83%	145,173,839	169,165,076	-14.18%	32,500	32,280	0.68%
INTERSTATE POWER COMPANY	1,077,487	1,083,581	-0.56%	2,494,347	2,451,402	1.75%	414	410	0.98%
IOWA-ILLINOIS GAS & ELECTRIC CO	12,465,440	13,810,394	-9.74%	30,082,989	34,200,601	-12.04%	4,583	4,613	-0.65%
MONARCH GAS COMPANY	669,881	708,179	-5.41%	1,650,565	1,692,571	-2.48%	70	72	-2.78%
MT CARMEL PUBLIC UTILITY COMPANY	729,600	650,045	12.24%	1,634,344	1,634,950	-0.04%	363	355	2.25%
NORTH SHORE GAS COMPANY	20,242,051	30,674,584	-34.01%	42,102,050	66,297,150	-36.49%	7,320	6,931	5.61%
NORTHERN ILLINOIS GAS COMPANY	341,472,500	393,913,207	-13.31%	889,339,376	1,062,572,091	-16.30%	153,687	150,115	2.38%
PEOPLES GAS LIGHT & COKE COMPANY	164,903,785	218,658,930	-24.58%	312,373,240	419,978,010	-25.62%	42,074	42,235	-0.38%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,210,571	1,767,056	-31.49%	2,540,906	2,979,214	-14.71%	422	420	0.48%
UNION ELECTRIC COMPANY	1,564,949	2,016,210	-22.38%	3,301,530	4,236,410	-22.07%	1,127	1,128	-0.09%
UNITED CITIES GAS COMPANY	3,142,718	3,464,237	-9.28%	5,985,200	6,599,205	-9.30%	1,533	1,576	-2.73%
TOTAL	$666,474,921	$799,382,514	-16.63%	1,540,560,763	1,890,231,091	-18.50%	275,109	271,122	1.47%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1990	1989	% CHG.	THERMS PER CUSTOMER 1990	1989	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1990	1989	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	52.44	49.65	5.61%	3,703	4,078	-9.19%	$1,941.82	$2,024.83	-4.10%
CENTRAL ILLINOIS PUBLIC SERVICE CO	48.75	47.16	3.37%	3,073	3,634	-15.44%	$1,498.29	$1,714.10	-12.59%
CONSUMERS GAS COMPANY	46.09	43.67	5.55%	3,030	3,561	-14.91%	$1,396.47	$1,554.83	-10.18%
ILLINOIS GAS COMPANY	49.80	49.03	1.57%	2,783	3,202	-13.07%	$1,385.99	$1,569.76	-11.71%
ILLINOIS POWER COMPANY	45.77	44.55	2.74%	4,467	5,241	-14.76%	$2,044.53	$2,334.63	-12.43%
INTERSTATE\POWER COMPANY	43.20	44.20	-2.27%	6,025	5,979	0.77%	$2,602.63	$2,642.88	-1.52%
IOWA-ILLINOIS GAS & ELECTRIC CO	41.44	40.38	2.62%	6,564	7,414	-11.46%	$2,719.93	$2,993.80	-9.15%
MONARCH GAS COMPANY	40.58	41.84	-3.00%	23,580	23,508	0.30%	$9,569.73	$9,835.82	-2.71%
MT CARMEL PUBLIC UTILITY COMPANY	44.64	39.76	12.28%	4,502	4,605	-2.24%	$2,009.92	$1,831.11	9.76%
NORTH SHORE GAS COMPANY	48.08	46.27	3.91%	5,752	9,565	-39.87%	$2,765.31	$4,425.71	-37.52%
NORTHERN ILLINOIS GAS COMPANY	38.40	37.07	3.57%	5,787	7,078	-18.25%	$2,221.87	$2,624.08	-15.33%
PEOPLES GAS LIGHT & COKE COMPANY	52.79	52.06	1.39%	7,424	9,944	-25.34%	$3,919.38	$5,177.20	-24.30%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	47.64	59.31	-19.67%	6,021	7,093	-15.12%	$2,868.65	$4,207.28	-31.82%
UNION ELECTRIC COMPANY	47.40	47.59	-0.40%	2,929	3,756	-22.00%	$1,388.60	$1,787.42	-22.31%
UNITED CITIES GAS COMPANY	52.51	52.49	0.03%	3,904	4,187	-6.76%	$2,050.04	$2,198.12	-6.74%
AVERAGE	43.26	42.29	2.30%	5,600	6,972	-19.68%	$2,422.58	$2,948.42	-17.83%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$2,442,505	$829,626	194.41%	5,507,506	1,998,246	175.62%	21	33	-36.36%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,965,620	2,779,926	6.68%	9,318,824	7,187,786	29.65%	117	125	-6.40%
ILLINOIS GAS COMPANY	356,023	303,227	17.41%	963,524	823,704	16.97%	7	7	0.00%
ILLINOIS POWER COMPANY	17,345,600	21,579,944	-19.62%	38,877,569	55,909,070	-30.46%	98	101	.97%
INTERSTATE POWER COMPANY	461,233	443,165	4.08%	1,725,084	1,191,924	44.73%	4	4	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	361,872	501,084	-27.78%	1,039,712	1,519,874	-31.59%	2	2	0.00%
NORTH SHORE GAS COMPANY	337,815	115,501	192.48%	1,009,080	235,720	328.08%	5	5	0.00%
PEOPLES GAS LIGHT & COKE COMPANY	2,480,315	2,972,339	-16.55%	6,686,210	7,840,080	-14.72%	4	5	-20.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	306,352	333,975	-8.27%	812,178	805,303	0.85%	4	3	33.33%
UNION ELECTRIC COMPANY	338,719	449,688	-24.68%	900,450	1,246,240	-27.75%	3	4	-25.00%
UNITED CITIES GAS COMPANY	86,998	46,291	87.94%	156,634	111,139	40.94%	3	1	200.00%
TOTAL	$27,483,052	$30,354,766	-9.46%	66,996,771	78,869,086	-15.05%	268	290	-7.59%

ILLINOIS GAS UTILITIES
TABLE SEVEN
ALL OTHER SALES

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$9,237	$10,419	-11.34%	19,289	22,022	-12.41%	1	6	-83.33%
CONSUMERS GAS COMPANY	71,686	57,129	25.48%	173,650	129,200	34.40%	1	1	0.00%
UNITED CITIES GAS COMPANY	187,463	201,235	-6.84%	349,654	383,016	-8.71%	680	687	-1.02%
	$268,386	$268,783	-0.15%	542,593	534,238	1.56%	682	694	-1.73%

ILLINOIS GAS UTILITIES
TABLE SEVEN- A
SALES FOR RESALE

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	AVERAGE NUMBER OF CUSTOMERS 1990	AVERAGE NUMBER OF CUSTOMERS 1989	AVERAGE NUMBER OF CUSTOMERS % CHG.
CONSUMERS GAS COMPANY	$316,447	$354,027	-10.62%	736,630	867,640	-15.10%	2	2	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$126,679,345	$129,989,990	-2.55%	247,686,501	269,505,803	-8.10%	188,440	187,321	0.60%
CENTRAL ILLINOIS PUBLIC SERVICE CO	95,102,103	103,845,685	-8.42%	195,184,064	216,518,995	-9.85%	157,115	156,331	0.50%
CONSUMERS GAS COMPANY	3,063,024	3,352,685	-8.64%	6,258,860	7,232,720	-13.46%	5,703	5,675	0.49%
ILLINOIS GAS COMPANY	5,993,404	6,489,168	-7.64%	11,582,870	12,667,287	-8.56%	9,498	9,461	0.39%
ILLINOIS POWER COMPANY	284,294,757	315,144,017	-9.79%	555,155,905	641,966,320	-13.52%	386,937	384,526	0.63%
INTERSTATE POWER COMPANY	3,681,372	3,793,552	-2.96%	8,717,595	8,379,661	4.03%	4,700	4,643	1.23%
IOWA-ILLINOIS GAS & ELECTRIC CO	50,890,146	54,294,161	-6.27%	121,367,114	133,393,044	-9.02%	63,285	63,245	0.06%
MONARCH GAS COMPANY	1,919,208	2,206,507	-13.02%	4,351,062	4,854,196	-10.36%	2,887	2,870	0.59%
MT CARMEL PUBLIC UTILITY COMPANY	2,181,268	2,018,812	8.05%	4,500,977	4,683,611	-3.90%	3,535	3,538	-0.08%
NORTH SHORE GAS COMPANY	110,068,809	130,693,313	-15.78%	222,393,980	268,761,210	-17.25%	117,728	114,359	2.95%
NORTHERN ILLINOIS GAS COMPANY	1,170,263,709	1,277,099,196	-8.37%	2,927,616,041	3,307,035,494	-11.47%	1,669,537	1,636,226	2.04%
PEOPLES GAS LIGHT & COKE COMPANY	861,272,105	1,004,705,473	-14.28%	1,523,907,230	1,865,194,360	-18.30%	835,116	836,076	-0.11%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	3,531,056	4,865,725	-27.43%	7,025,176	8,051,410	-12.75%	4,149	4,011	3.44%
UNION ELECTRIC COMPANY	11,076,972	13,109,261	-15.50%	21,595,260	26,142,250	-17.39%	17,766	17,669	0.55%
UNITED CITIES GAS COMPANY	13,227,665	13,997,818	-5.50%	22,447,975	24,163,433	-7.10%	20,743	20,972	-1.09%
TOTAL	$2,743,244,943	$3,065,605,363	-10.52%	5,879,790,610	6,798,549,794	-13.51%	3,487,139	3,446,923	1.17%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	REVENUE PER THERM (CENTS) 1990	REVENUE PER THERM (CENTS) 1989	REVENUE PER THERM (CENTS) % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$96,573	$81,906	17.91%	222,784	185,421	20.15%	43.35	44.17	-1.87%
CENTRAL ILLINOIS PUBLIC SERVICE CO	$17,320	$21,697	-20.17%	46,896	57,976	-19.11%	36.93	37.42	-1.31%
ILLINOIS POWER COMPANY	$2,589,604	$2,585,679	0.15%	18,069,120	10,330,430	74.91%	14.33	25.03	-42.74%
INTERSTATE POWER COMPANY	$2,879	$2,987	-3.62%	5,766	6,175	-6.62%	49.93	48.37	3.22%
IOWA-ILLINOIS GAS & ELECTRIC CO	$58,990	$7,418	695.23%	182,511	23,562	674.60%	32.32	31.48	2.66%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	$650	$668	-2.69%	2,340	1,585	47.63%	27.78	42.15	-34.09%
TOTAL	$2,766,016	$2,700,355	2.43%	18,529,417	10,605,149	74.72%	14.93	25.46	-41.37%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1990	REVENUE 1989	REVENUE % CHG.	THERMS 1990	THERMS 1989	THERMS % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$126,775,918	$130,071,896	-2.53%	247,909,285	269,691,224	-8.08%	188,440	187,321	0.60%
CENTRAL ILLINOIS PUBLIC SERVICE CO	$95,119,423	$103,867,382	-8.42%	195,230,960	216,576,971	-9.86%	157,115	156,331	0.50%
CONSUMERS GAS COMPANY	$3,379,471	$3,706,712	-8.83%	6,995,490	8,100,360	-13.64%	5,705	5,677	0.49%
ILLINOIS GAS COMPANY	$5,993,404	$6,489,168	-7.64%	11,582,870	12,667,287	-8.56%	9,498	9,461	0.39%
ILLINOIS POWER COMPANY	$286,884,361	$317,729,696	-9.71%	573,225,025	652,296,750	-12.12%	386,937	384,526	0.63%
INTERSTATE POWER COMPANY	$3,684,251	$3,796,539	-2.96%	8,723,361	8,385,836	4.02%	4,700	4,643	1.23%
IOWA-ILLINOIS GAS & ELECTRIC CO	$50,949,136	$54,301,579	-6.17%	121,549,625	133,416,606	-8.89%	63,285	63,245	0.06%
MONARCH GAS COMPANY	$1,919,208	$2,206,507	-13.02%	4,351,062	4,854,196	-10.36%	2,887	2,870	0.59%
MT CARMEL PUBLIC UTILITY COMPANY	$2,181,268	$2,018,812	8.05%	4,500,977	4,683,611	-3.90%	3,535	3,538	-0.08%
NORTH SHORE GAS COMPANY	$110,068,809	$130,693,313	-15.78%	222,393,980	268,761,210	-17.25%	117,728	114,359	2.95%
NORTHERN ILLINOIS GAS COMPANY	$1,170,263,709	$1,277,099,196	-8.37%	2,927,616,041	3,307,035,494	-11.47%	1,669,537	1,636,226	2.04%
PEOPLES GAS LIGHT & COKE COMPANY	$861,272,105	$1,004,705,473	-14.28%	1,523,907,230	1,865,194,360	-18.30%	835,116	836,076	-0.11%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	$3,531,706	$4,866,393	-27.43%	7,027,516	8,052,995	-12.73%	4,149	4,011	3.44%
UNION ELECTRIC COMPANY	$11,076,972	$13,109,261	-15.50%	21,595,260	26,142,250	-17.39%	17,766	17,669	0.55%
UNITED CITIES GAS COMPANY	$13,227,665	$13,997,818	-5.50%	22,447,975	24,163,433	-7.10%	20,743	20,972	-1.09%
TOTAL	$2,746,327,406	$3,068,659,745	-10.50%	5,899,056,657	6,810,022,583	-13.38%	3,487,141	3,446,925	1.17%

ILLINOIS GAS UTILITIES

UTILITY	TABLE ELEVEN PROVISIONS FOR GAS REFUND 1990	1989	% CHG	TABLE TWELVE OTHER GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1990	1989	% CHG	TABLE THIRTEEN TOTAL GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1990	1989	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	0	0	0.00%	$11,685,743	$11,306,210	3.36%	$138,461,661	$141,378,106	-2.06%
CENTRAL ILLINOIS PUBLIC SERVICE CO	0	0	0.00%	8,433,651	7,831,479	7.69%	103,553,074	111,698,861	-7.29%
CONSUMERS GAS COMPANY	0	0	0.00%	351,856	274,808	28.04%	3,731,327	3,981,520	-6.28%
ILLINOIS GAS COMPANY	0	0	0.00%	145,187	709,230	-79.53%	6,138,591	7,198,398	-14.72%
ILLINOIS POWER COMPANY	13,188,893	(5,122,163)	-357.49%	10,996,618	12,038,003	-8.65%	311,069,872	324,645,536	-4.18%
INTERSTATE POWER COMPANY	0	71,885	-100.00%	6,115	6,390	-4.30%	3,690,366	3,874,814	-4.76%
IOWA-ILLINOIS GAS & ELECTRIC CO.	0	0	0.00%	2,887,855	3,454,636	-16.41%	53,836,991	57,756,215	-6.79%
MONARCH GAS COMPANY	0	0	0.00%	19,468	17,053	14.16%	1,938,676	2,223,560	-12.81%
MT. CARMEL PUBLIC UTILITY COMPANY	0	0	0.00%	1,462	97	1407.22%	2,182,730	2,018,909	8.11%
NORTH SHORE GAS COMPANY	0	0	0.00%	10,742,591	9,102,844	18.01%	120,811,400	139,796,157	-13.58%
NORTHERN ILLINOIS GAS COMPANY	0	0	0.00%	181,904,597	181,278,378	0.35%	1,352,168,306	1,458,377,574	-7.28%
PEOPLES GAS LIGHT & COKE COMPANY	0	0	0.00%	108,929,713	102,844,980	5.92%	970,201,818	1,107,550,453	-12.40%
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	0	0	0.00%	303,063	351,617	-13.81%	3,834,769	5,218,010	-26.51%
UNION ELECTRIC COMPANY	363,275	(183,482)	-297.99%	166,196	9,688	1615.48%	11,606,443	12,935,467	-10.27%
UNITED CITIES GAS COMPANY	0	0	0.00%	398,469	436,169	-8.64%	13,626,134	14,433,987	-5.60%
TOTAL	$13,552,168	($5,233,760)	-358.94%	$336,972,584	$329,661,582	2.22%	$3,096,852,158	$3,393,087,567	-8.73%

ILLINOIS GAS UTILITIES
TABLE FOURTEEN
GAS TRANSPORTED FOR OTHERS
REVENUES INCLUDED IN OTHER GAS OPERATING EXPENSES

UTILITY		REVENUE 1990	REVENUE 1989	REVENUE % CHG.	M. C. F. 1990	M. C. F. 1989	M. C. F. % CHG.	CUSTOMERS 1990	CUSTOMERS 1989	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	(1)	$10,987,597	$10,596,624	3.69%	15,524,455	9,660,020	60.71%	675	673	0.30%
CENTRAL ILLINOIS PUBLIC SERVICE CO		8,181,339	7,567,984	8.10%	11,391,982	10,719,378	6.27%	166	396	-58.08%
CONSUMERS GAS COMPANY	(2)	77,950	74,397	4.78%	92,415	82,294	12.30%	5	5	0.00%
ILLINOIS GAS COMPANY	(2)	290,416	321,354	-9.63%	226,918	257,791	-11.98%	2	2	0.00%
ILLINOIS POWER COMPANY		9,622,222	10,525,690	-8.58%	26,876,019	26,522,946	1.33%	470	402	16.92%
IOWA-ILLINOIS GAS & ELECTRIC CO	(2)	190,831	280,440	-31.95%	477,076	420,931	13.34%	1	1	0.00%
NORTH SHORE GAS COMPANY		10,397,799	8,753,280	18.79%	10,806,414	9,201,064	17.45%	1,343	977	37.46%
NORTHERN ILLINOIS GAS COMPANY	(2)	89,903,647	86,875,804	3.49%	141,828,218	136,172,703	4.15%	9,901	8,993	10.10%
PEOPLES GAS LIGHT & COKE COMPANY		99,529,980	93,703,504	6.22%	77,940,164	74,194,869	5.05%	8,337	6,126	36.09%
SOUTH BELOIT WATER, GAS & ELECTRIC CO		301,843	351,617	-14.16%	494,421	492,233	0.44%	10	11	-9.09%
UNITED CITIES GAS COMPANY	(2)	318,249	327,241	-2.75%	551,714	542,390	1.72%	6	6	0.00%
UNION ELECTRIC COMPANY		148,070	0	0.00%	88,640	0	0.00%	30	0	0.00%
TOTAL	(1)	$229,949,943	$219,377,935	4.82%	286,298,436	268,266,619	6.72%	20,946	17,592	19.07%

(1) DUE TO PROPRIETARY NATURE, M.C.F. OF GAS TRANSPORTED DOES NOT INCLUDE ALL AMOUNTS FOR RATE 10 CUSTOMERS.

(2) M.C.F AND/OR CUSTOMERS FOR 1989 HAVE BEEN RESTATED FOR THESE UTILITIES TO STANDARDIZE RESULTS.